

# Career Track

Level	Potential 1 <sup>st</sup> Year Compensation	Potential Future Commissions of 1 <sup>st</sup> Year Sales
Field Director	\$71,000 - \$103,000	\$29,000 - \$54,600
Market Director	\$85,000 - \$119,000	\$75,600 - \$117,600
Regional Director	\$169,000 +	\$165,000 +
<b>Agency Owner</b>	<b>\$249,000 +</b>	<b>\$420,000 +</b>



Advancement based on merit, not seniority.

For illustrative purposes only.

Calculation Assumptions: See Career Track for further explanation.